

Containership Markets Outlook

Marsoft, February 2005

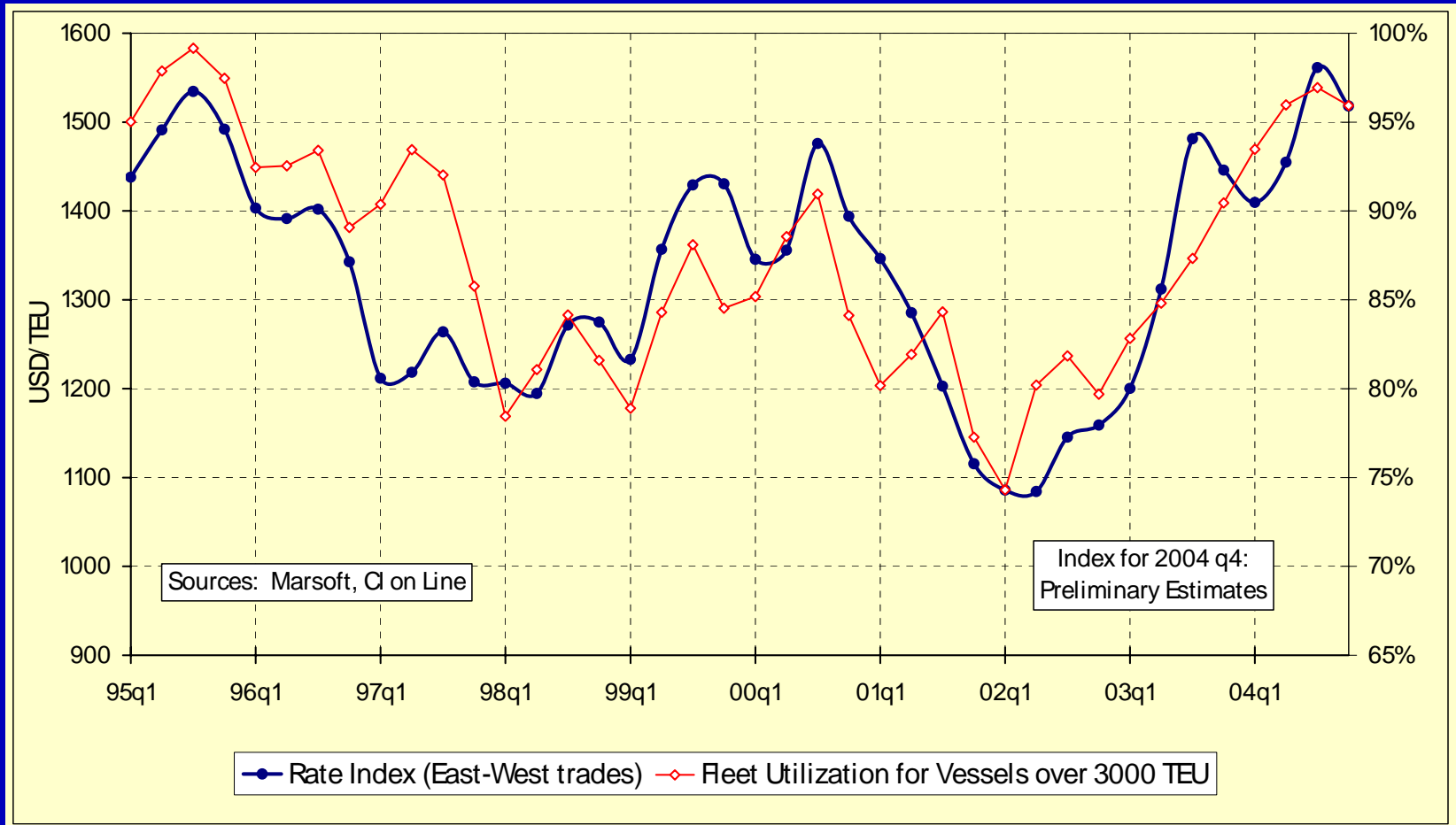
Agenda

- Liner & Charter Markets: Recent Developments
- Outlook: Trade and Fleet Fundamentals
- Base Outlook and Risk Assessment

Liner Markets

- Liner profitability soars in 2004
 - Record-high freight rates
 - Shipments expand by double-digit figures
 - Port congestion ties-up vessel capacity
 - Bunker and port-delay related surcharges mitigate surging OPEX
- Forecast is less optimistic
 - Capacity added in 2nd half of 2004 (with much more yet to come) is a major concern, especially if port congestion proves to be less of an issue in 2005

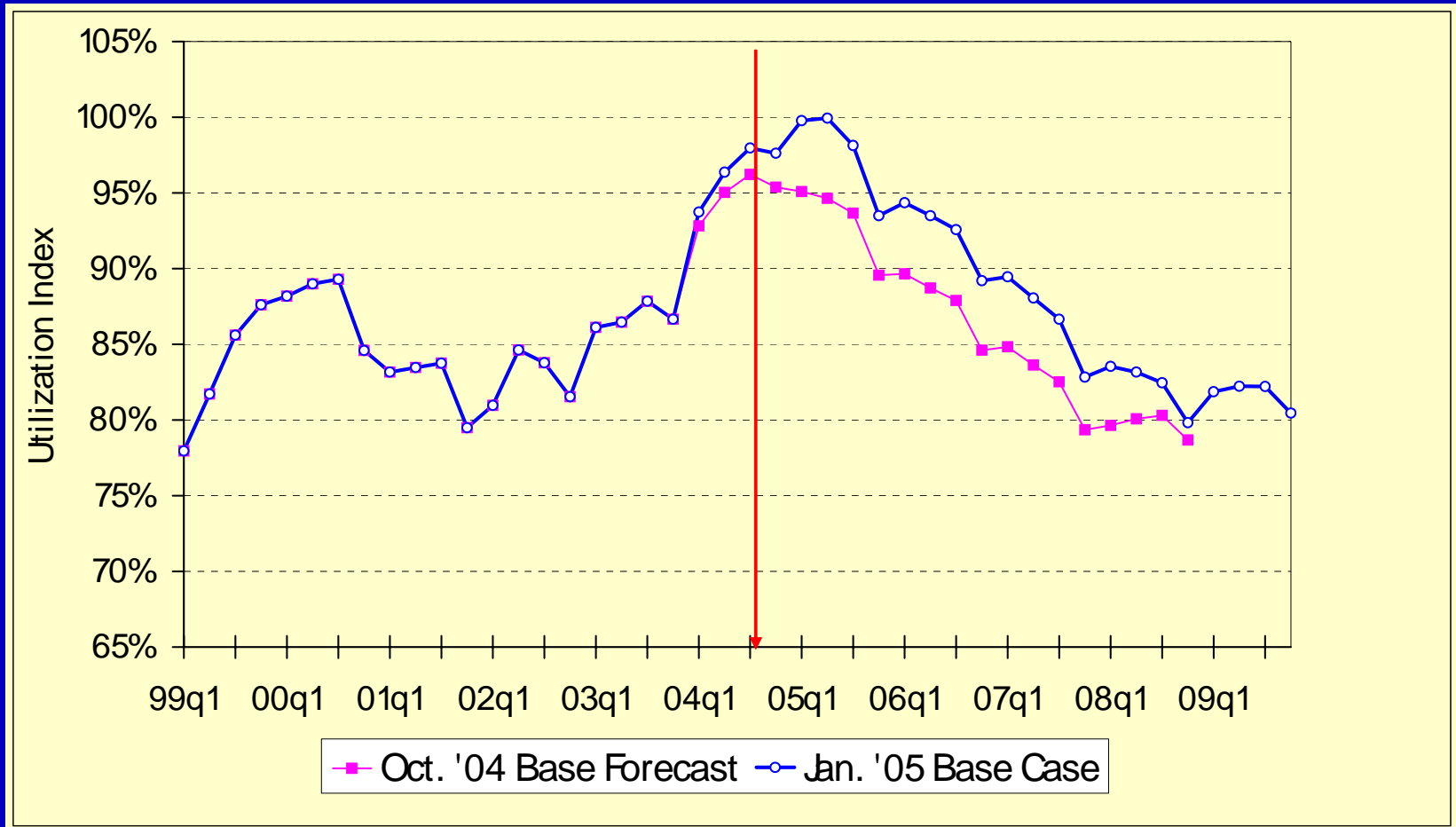
Liner Market Freight Index vs. Fleet Utilization



Background: GDP and Trade Growth

- World GDP at 30-year high in 2004
- Base trade growth revised higher for 2004 and for 2005
 - Surprising economic growth outside the major-OECD areas, particularly in South-East Asia
 - Strong growth in north-south and regional trades (particularly intra-Asia)
 - China the beneficiary
- Charter markets near full utilization

Charter-vessel utilization approaches full capacity, as trade growth continues to be strong



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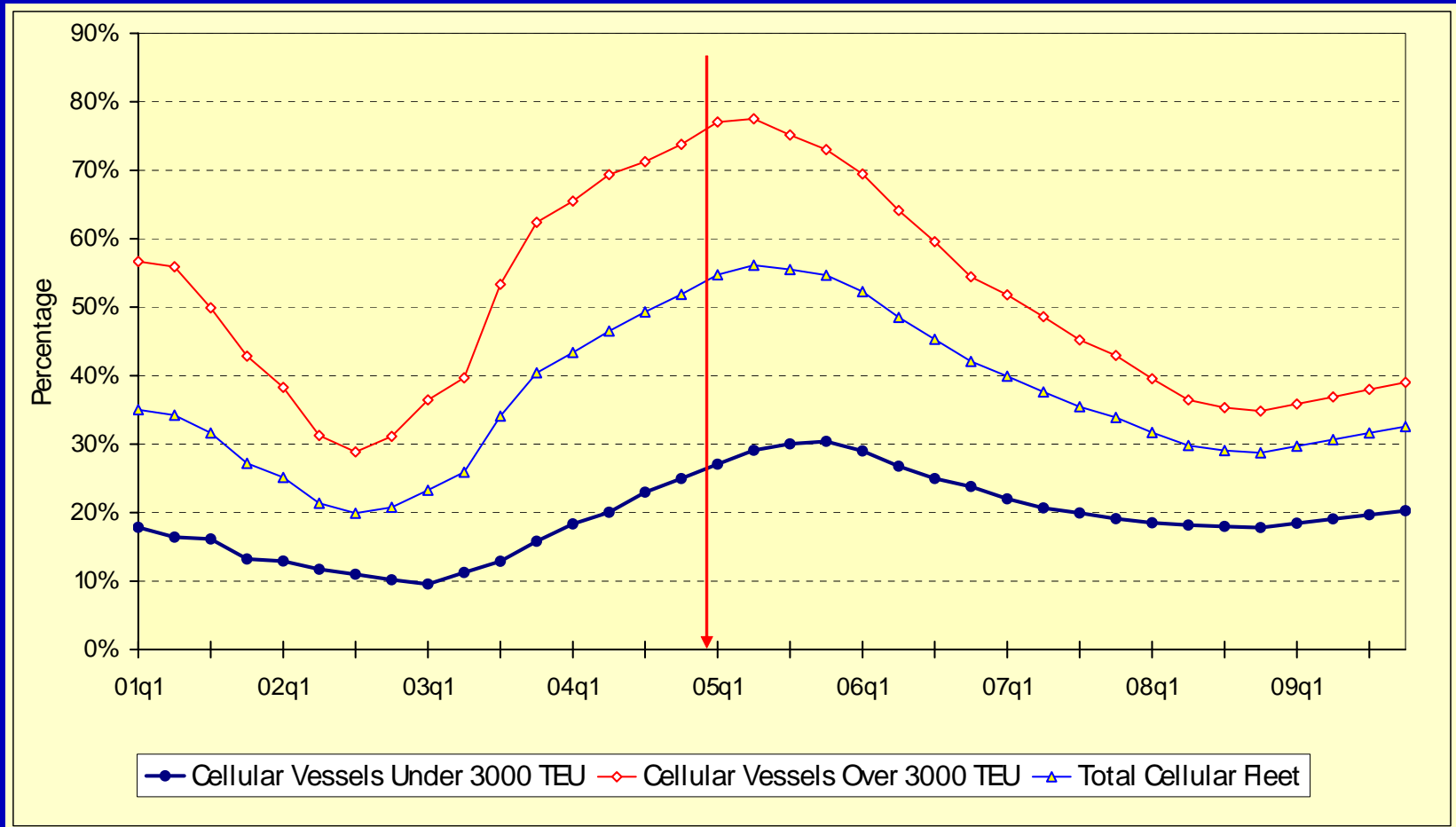
World Economy, Trade Growth, and the Role of China

Global Developments	Annual Trade Growth	Annual GDP Growth	Trade to GDP Ratio	Chinese Export Growth (annual shipments)
Hist. Average (1996-2001)	7.2%	3.2%	2.3	15%
2002	12.2%	2.6%	4.7	37%
2003	13.0%	3.5%	3.7	33%
2004	14.5%	4.8%	3.0	30%
Base Case Forecast 2005	10.7%	3.9%	2.7	20%
Base Case Forecast 2006	8.2%	3.3%	2.5	14%
Base Case Forecast 2007	10.0%	3.8%	2.6	14%
Base Case Forecast 2008	8.4%	3.5%	2.4	12%

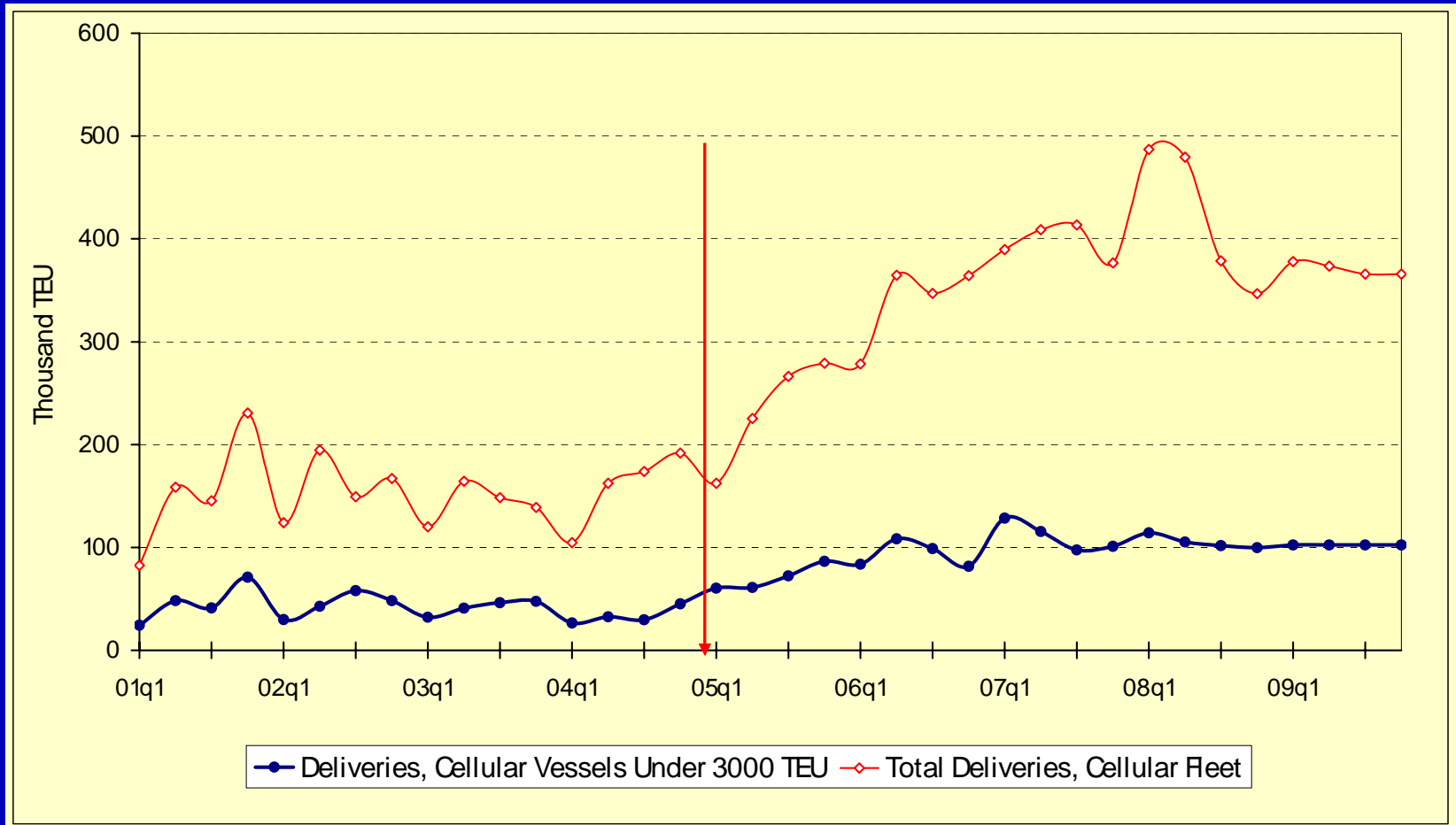
Trade Outlook: Base, Low & High Cases

	Base Case		Low Case		High Case	
	Total Trade	Chinese Exports	Total Trade	Chinese Exports	Total Trade	Chinese Exports
2002	12.2%	37%				
2003	13.0%	33%				
2004	14.5%	30%				
2005	10.7%	20%	8.5%	15%	13.4%	26%
2006	8.2%	14%	6.2%	12%	10.5%	20%

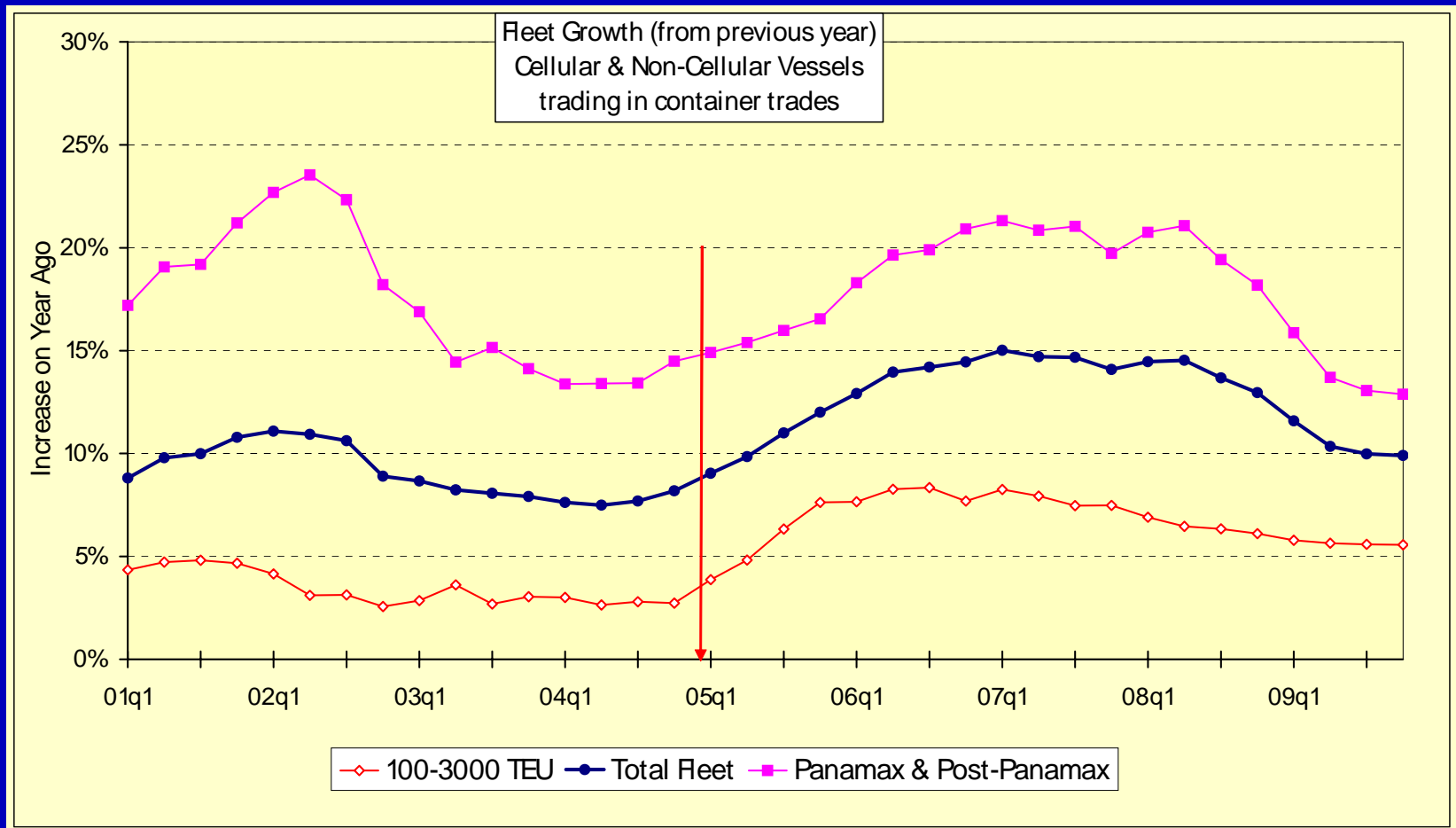
Orderbook as a Percentage of Fleet: No Slowing Down



Cellular Deliveries (Base Case)



Fleet Growth, Annual Basis Base Case (container capable fleet)



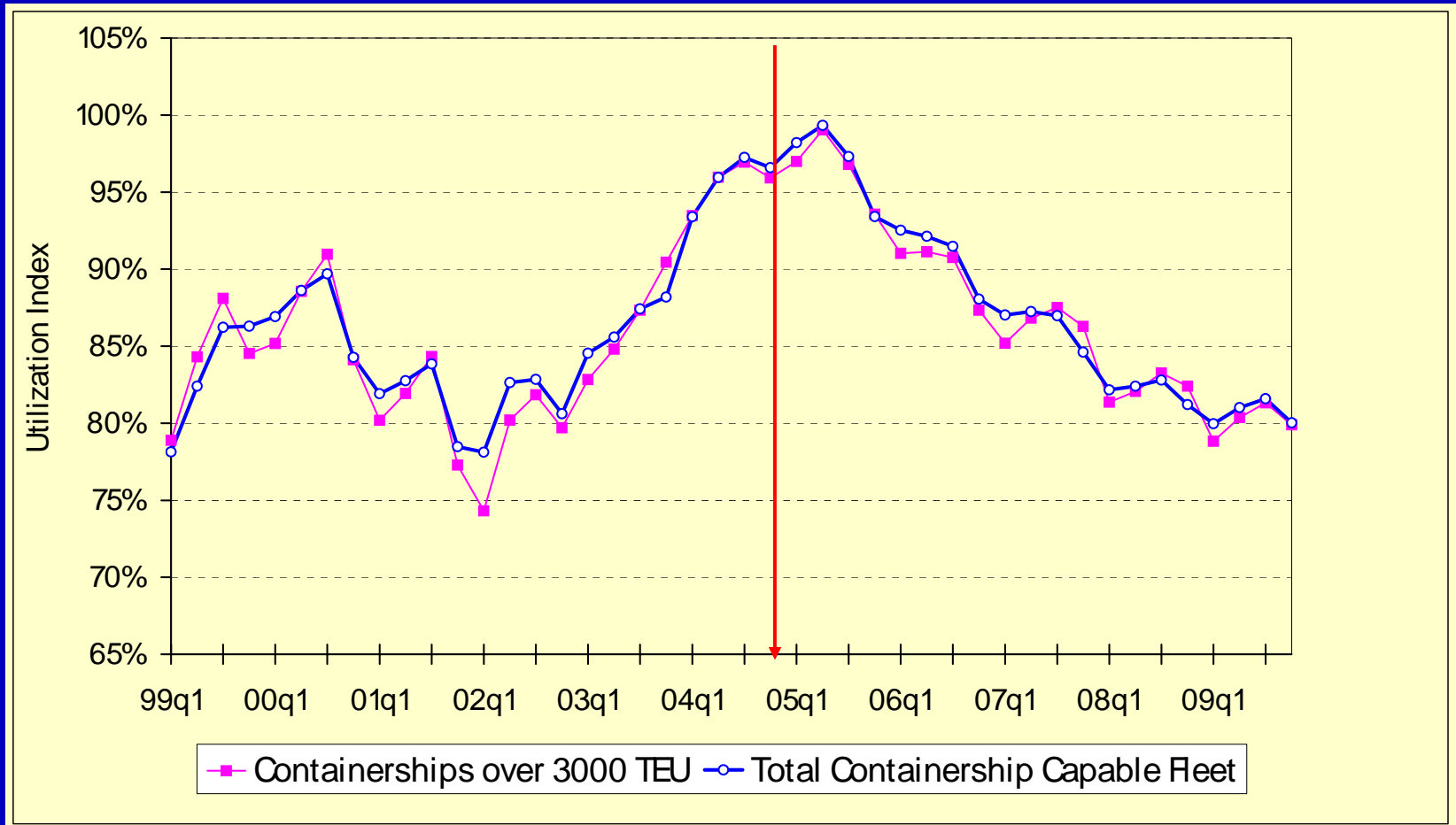
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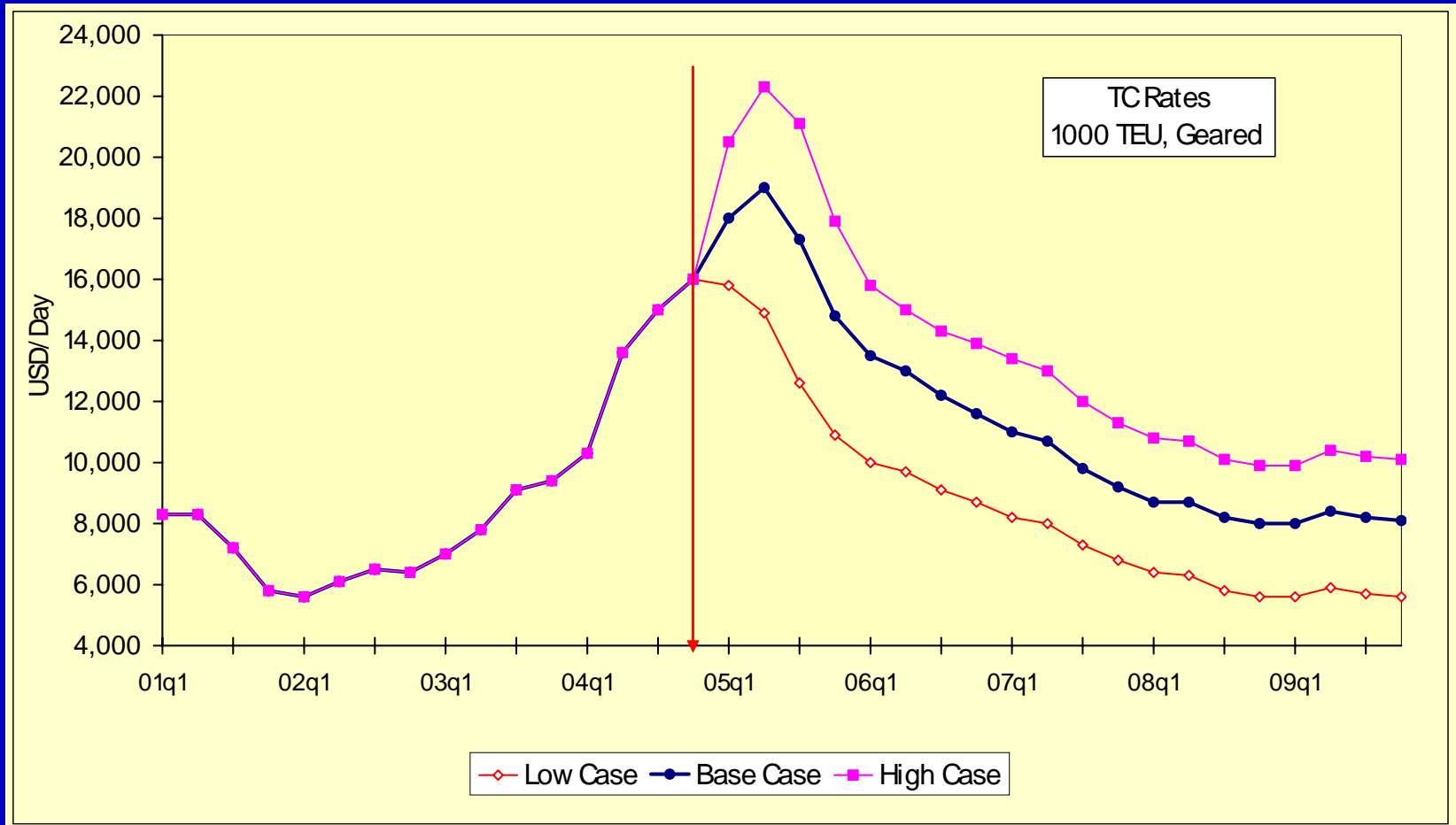
Alternative Scenarios

- Low Case
 - Low Case considers the impact of US economic slowdown
- High Case
 - High Case assumes continued Asian economic boom and high Chinese export growth

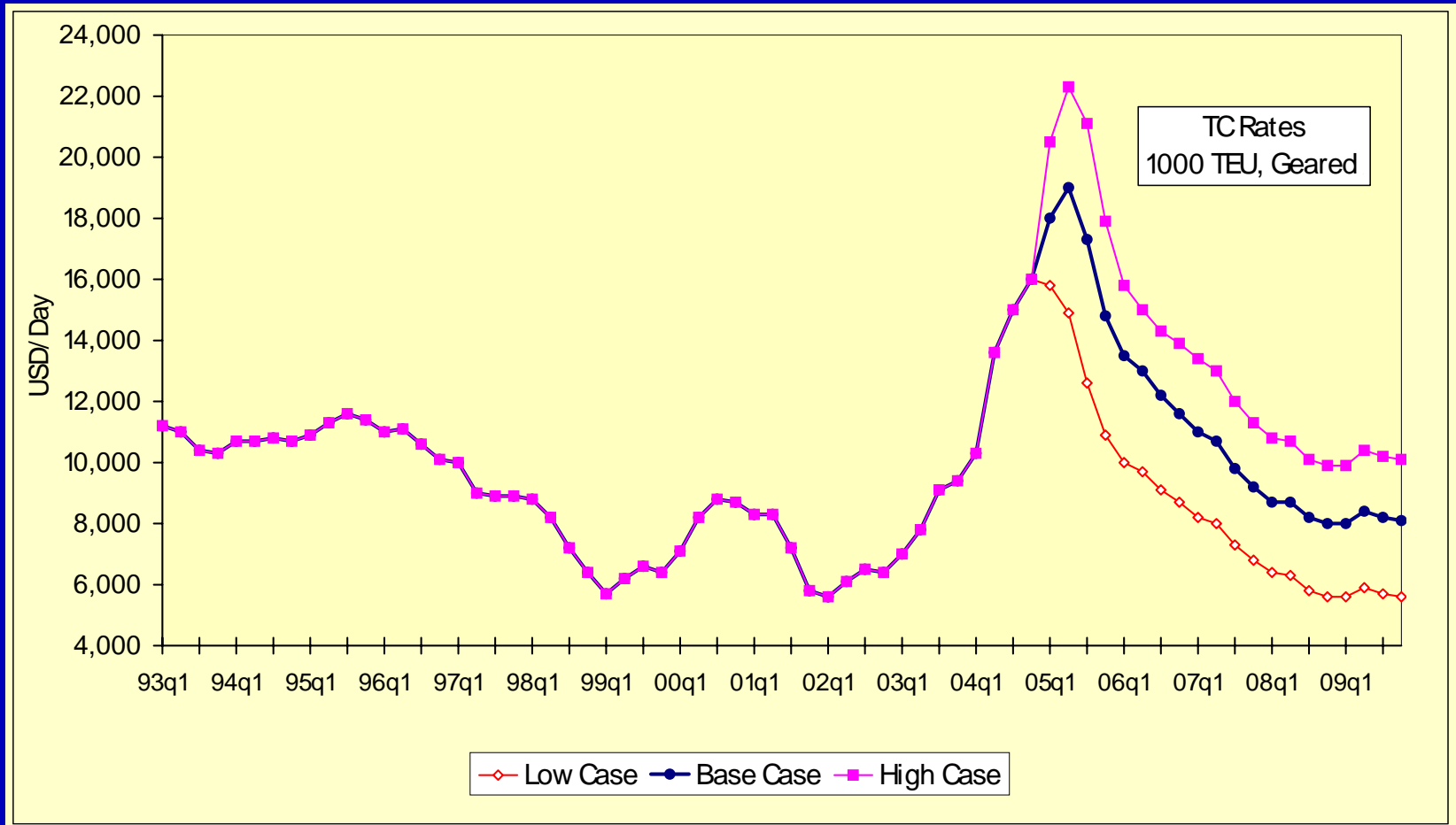
Liner Market Outlook: Fleet Utilization



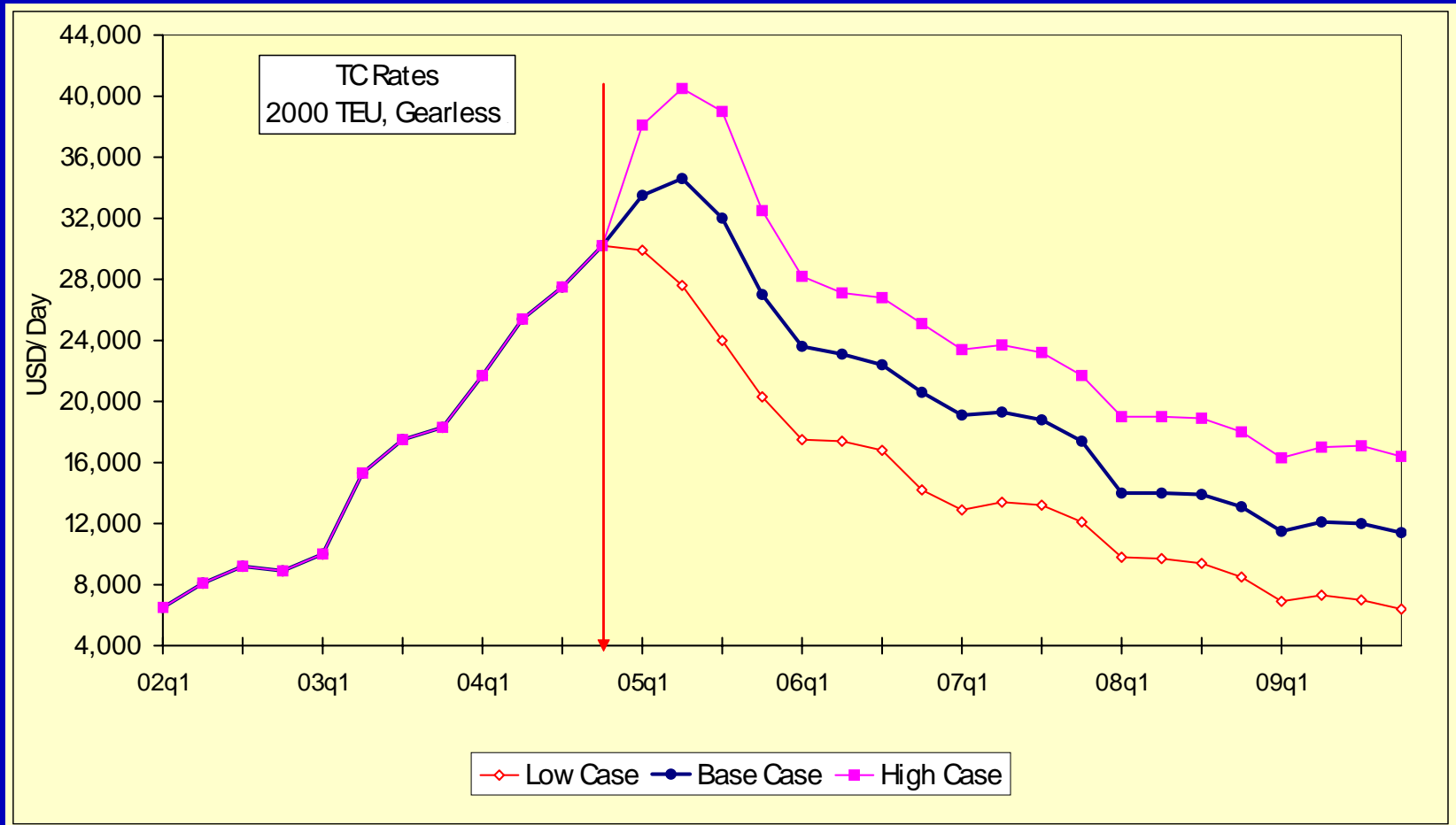
TC Rates, Geared 1000 TEU



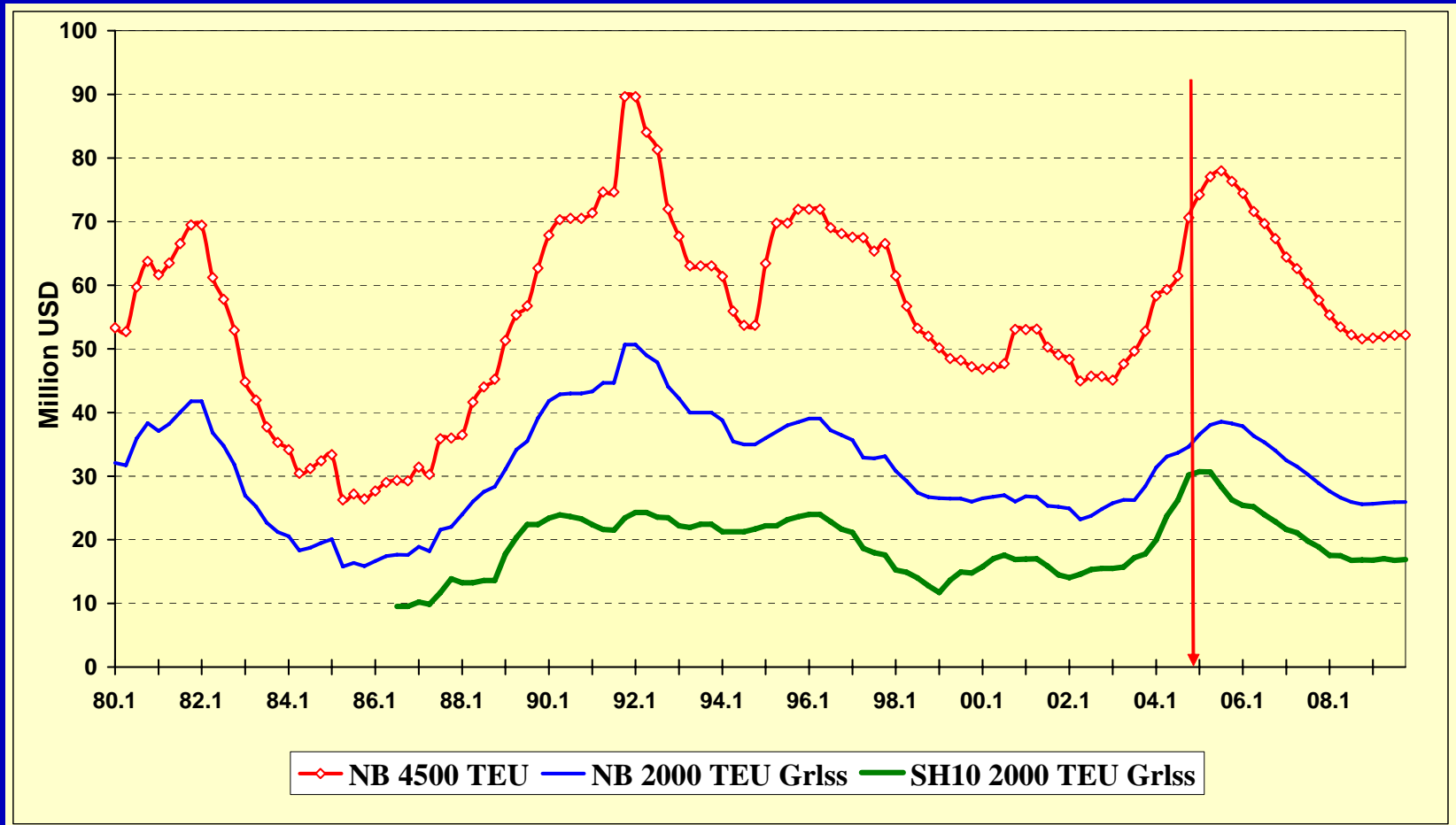
Long-Term Perspective Geared 1000 TEU



TC Rates, Gearless 2000 TEU



Vessel Values: History & Forecast



Long-Term Perspective Gearless 2000 TEU

