## Lesson 9 Oral Practice

- A: Talking about job interview (1).1. Xiao Wang, here is an "Help Wanted" ad. in the newspaper.
- 2. What kind of person does the company need?
- 3. What qualification do they require?
- 4. Whoa! They have high expectation. How about? 4. It says starting salary is \$38,000.
- 5. If I am interested, what should I do?
- B: Job interview (2).
- 1. After viewing your resume, we are satisfied with your education-experience and your English. But we don't think your Chinese reading and writing are strong enough.
- 2. Have you ever done any business-related job?
- 3. Do you know how to use a business computer?
- 4. Well, the new business representative will need to have experience, but you still would need training. But if you like, we would like to hire you as a business assistant, and that way, you can learn something about our business. Once you are familiar with our business, we'll promote you to business representative, what do you think?
- 5. No, the assistant's salary is slightly less than that 5. OK. When can I start to work? Of a business representative, but it'll be raised 5% per year.
- 6. How about next Monday?
- 7. You need to prepare nothing. I'll ask my secretary to take you to look at your office soon.
- 8. Bye.

- 1. Let me see. Ah. It is an import and export company ad.
- 2. It says that the company needs a person who will be responsible for North American business.
- 3. The person must have a BA. In addition, the person should speak both Chinese and English fluently and has some working experience.
- 5. You need to contact the company, and take your resume to the company for an interview.
- 1. Yes, my Chinese reading and writing are slightly weak, this is mainly because I'm not quite familiar with business terms in Chinese. If I have a business dictionary, I don't think it'll be a problem.
- 2. No, but when I was in the States, I was a sales person for a computer company for a period of time. It might help.
- 3. Yes, when I was a sales person, I had to use business computers frequently in the office.
- 4. Sound great! But what is the salary? Is it the same as a business representative's?
- - 6. Good! What should I prepare?
  - 7. OK. Thank you very much, manager. I'll see you Monday.
  - 8. Bye.